

COMPANY SUMMARY:

Prime Tech is owned and managed by a team of business professionals and technocrats, who have global experiences in harnessing people and technology for business processes. The depth and ability of Prime Tech lies in the unique technical skills of our people that assures you outstanding performance through consistency, accuracy, reliability, timely delivery and cutting edge technology.

The Company is committed to creating a high quality of products, solutions and services that are backed by the latest technology and extensive global research. Prime Tech seeks to provide you the best solutions that meet a clear business need. We look to help our clients compete more effectively with solutions ranging from Financial and Supply Chain Management, Human Capital Management, Student Administration, Customer Relationship Management, and Enterprise Performance Management.

Today, Prime Tech provides high quality, sound business practices and technology solutions to corporations worldwide. Prime Tech's innovative practice and policies have enabled us to successfully deliver software solutions to companies in North America, Europe and Asia.

MISSION & FOCUS:

- As a leading provider of technology and BPO services, our mission, first and foremost, is to provide outstanding customer experience.
- We focus on acquiring, building and managing specific software businesses which provide specialized, mission-critical software solutions that address particular needs of our customers. Our businesses continuously develop innovative solutions that enable our customers to meet their objectives.
- We look to create strategic long-term partnership with clients in Bangladesh and abroad, by providing trusted consulting services that foster knowledge sharing and help add value to their bottom-line through the use of cutting-edge IT/ITES processes.
- We strive for an unconventional "Hybrid Outsourcing" model that addresses key concerns.
- We desire to contribute to the ICT sector growth in Bangladesh by promoting world-class consulting practices through use of proper methodologies and helping create a better IT workforce.

INFRASTRUCTURE:

Situated in Dhaka, Bangladesh, Prime Tech owns a fully equipped development facility with the latest software development tools and infrastructure.

LEADERSHIP, MANAGEMENT:

Prime Tech's corporate management is led by highly qualified and experienced professionals who bring several years of experience in the field of consulting, software design and development. The promoters have extensive experience worldwide, holding long term senior consulting and management positions with TCI Inc. and top- tier consulting firms.

RESOURCES:

- Strong IT background with professionals with an average experience of 4 to 10+ yrs
- Industry vertical consultants / process specialists for various sectors, namely - Telecommunications, Healthcare, Education & Government, Financial Services, etc.
- Proven track records in functional & technical analysis, architectural design, building/programming, integration techniques & methodologies, solutions testing, deployment and cut-over strategy, and process re-engineering.

Our technical team is just as versatile, with Programmers, Business Analysts, QA Experts, Technical Writers, Graphics Artists, Visualizes, Copywriters and Animators.

Supported by an experienced and enterprising team of professionals, every technocrat from Prime Tech is confident of delivering the best in the field.

PRIME TECH EXPERTISE:

We pride ourselves in being able to deliver complete IT solutions. The following is a list of some of the wide ranging technologies that we specialize in.

Development Languages & Frameworks

- ✚ Asp .Net 1.1, 2.0, 3.0 and 4.0
- ✚ Windows workflow foundation
- ✚ Windows presentation foundation
- ✚ C# .Net
- ✚ Web Services and .Net Remoting
- ✚ Microsoft office tools integration
- ✚ Visual Studio Compact Framework
- ✚ WP7 & Wp8
- ✚ PHP (CodeIgniter, CakePHP, Yii)
- ✚ Objective C

Prime Tech creates solutions utilizing various combinations of technology from the above list as well as many other applications, hardware devices and services not mentioned.

To take advantage of our Free Consultancy Visit, please get in touch with us. We can discuss your requirements and provide you with a customized solution tailored to suit both your existing IT infrastructure and your budget.

OUTSOURCING MEASURABLE VALUES:

Various additional factors are taken into consideration when defining an outsourcing project charter. Prime Tech utilizes the following measures to address potential quality issues during the project life cycle:

- Free POC (Proof of Concept) for eligible products - 2 weeks*
- Strong management with global consulting experience
- Dedicated development team
- Pre-defined service level agreement and periodic review/sign-off in different phases
- Determination of measurable deliverables at project inception and client sign-off in Different phases
- Daily /Weekly package drops in shared FTP site
- Weekly status reporting & management scorecard
- Strong resources with several years of experience
- Constant interaction through: 1M, Emails, Conference calls etc.
- Multiple working shifts to provide support coverage during critical stages
- Infrastructure redundancy to avoid unexpected delivery slippage
- Detailed configuration / change management processes & periodic review
- Periodic quality review (coding standards, issue resolution, documentation etc.)
- Employee retention: detailed employee incentive policies and operational plans
- 24/7 support model
- Dedicated account manager in the USA and Bangladesh
- Unbeatable value proposition

- Contract flexibility
- Transparency throughout the entire project life cycle
- Quick adoption of continuous real-world changes "Early" Communication
- A realistic approach in outsourcing with solid understanding of strengths & limitations

FREE PROOF OF CONCEPT {FREE POC}:

A proof concept is a rapidly developed preliminary prototype that demonstrates how an actual solution would operate in your business environment. It shows you how your business issues will be solved. You will be able to visualize the final solution to ensure that it meets your needs and increases your profitability before you pay anything.

Prime Tech provides 1 to 2 weeks of FREE PROOF OF CONCEPT (POC) work for certain outsourcing projects. This is to ensure that the client can perform basic evaluation of Prime Tech resources along the following parameters:

- Depth of technical knowledge
- Quality standards
- Process knowledge
- Professionalism
- Communication skills

This practice presents both parties with an early opportunity to identify potential challenges that may arise later. Management can then devise strategies to mitigate those risks.

COMMUNICATION - EFFECTIVE AND EARLY:

Effective communication plays a vital role in the success of any project and working offshore puts a premium on communication. As part of continuous process improvement initiatives at Prime Tech, we take various measures to review and close any communication gaps:

- Nurture a close client relationship - no one really benefits otherwise!
- Use of various tools and technologies for real-time interaction
- Instant Messenger (1M) Services
- WebEx
- Conference Calls
- Strict and timely escalation procedures
- Daily/weekly package or code drops
- Continuous knowledge transfer and documentation
- Weekly management scorecard for milestones & risks evaluation
- Shared development environment as appropriate
- Training and workshops for Prime Tech resources to foster

TRANSPARENCY:

In addition to treating communication as its top priority, Prime Tech has systems and processes to prevent potential service conflicts.

Moreover, our project development cycle is designed in such a way that it is deliverable at clearly defined phases and milestones. Each milestone has specific deliverables that require client sign-off. A sample of measures that we take to ensure transparency in various areas:

Daily/Weekly package drops at Prime Tech secured FTP site
Deliverables sign-off at the end of each phase/milestone
Detail project plan

PROJECT METHODOLOGY:

- Standardized Project Methodology
- Strategy & Planning, Structure
- Planning and Project Charter
- Fit/Gap Functional Requirements and Specifications Construct
- Design
- Build and Test
- Transition
- System Test
- Production Readiness Training and Deployment Support

PRIME TECH SUPPORT MODEL:

- Support Level Agreement:
 - A support level agreement is signed before initiating a project between Prime Tech and the client. In the SLA document, different support levels, response times, support lifetimes, Exception cases etc will be defined specifically.
- Production Critical:
 - Client-Prime Tech Support Team and/or escalation
 - Immediate / Same Day Assistance
- Production Normal:
 - Client - Prime Tech Support Team in Bangladesh 12 to 24 Hours Turnaround
- Online Bug tracker System:
 - Online issue/bug tracking system.

BUSINESS PROCESS OUTSOURCINGS

PRIMETECH has a wide spectrum of services, which enable is to become a strategic outsourcing partner for its clients in USA, ranging from Administrative and Back Office Support, Customer Service and Application Support.

Following BPO services offered at WEBPIX:

- Testing
- SEO
- Data Entry
- Data Processing
- Data Tagging
- Ad posting
- Internet research
- Claims Processing
- Form Processing
- Payroll Processing
- E-mail and Chat Support

PRIME TECH PRODUCTS:

P-TECH STOCK AND INVENTORY MANAGEMENT:

Principal objective of the integrated P-Tech Inventory Management is to support the management of the organization by providing information on Inventory and related activities that will enhance the impact of the company's activities. It also helps the Company Management by providing analytical reports on various activities of the Company Stock & Inventory. The system was built using Visual Studio .NET platform and its framework 2.0 with C#.Net in front-end and MS SQL Server 2005 at back-end.

KEY FEATURES:

- Company Information
- Store Define(Multiple Store Supported)
- Store Inventory Arrangement like Library
- Supplier Setup and their full Information
- Cards
- Owner(s) Information
- Customer Information
- Vendors/Supplier Information.
- Analyzing Business Rules.
- Define Item Group(s)
- Define Category
- Item/Product (Inventory and Non-inventory) Information
- Current Stock Information
- Physical Stock Adjustment
- Received Product Requisition
- Issue Product
- Facility for product transfer one store to another
- Facility to keep record for product recognition based on Slow / Fast moving
- Tracking the insufficiency of products
- Tracking discontinued products and more

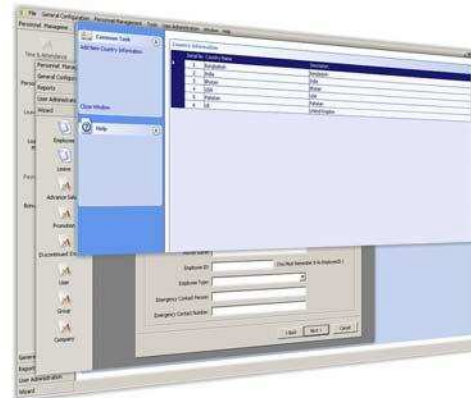


P-TECH-HRM:

P-Tech-HRM is designed to fulfill the needs of small offices to large manufacturing units. The product focuses to provide total HR management including payroll, leave management and loan management solutions for multi scale industries. The system was built by Visual Studio .NET platform and its framework 2.0 with C#.Net in front-end and MS SQL Server 2005 at back-end.

KEY FEATURES:

- Personnel Official & Personal
- Information Reporting to Higher
- Authority Award/Punishment
- information Promotion History
- Employees' Resume
- Employees' Performance Evaluation
- Information References & Contacts
- Shifts Scheduling
- Defining Grace Times
- Fixing of Holidays/ Working
- Days Fixing Overtime and rates
- Bonus time fixing
- Attendance Register with Barcode
- Employee's individual information about Present, Absent and Late, Early out, Leave
- Application according to leave permission
- Calculate the earned leave
- Alert for earned leave / leave of provision
- period Predefined Allowance System
- Adjustment of allowances with salaries on amounts and basic salary
- percentages Monthly salary calculations
- Over Time calculation and adjustment with salary
- Bonus times calculation and adjustment with salary
- Calculation of late attendance times and adjustment of salaries by deduction of amounts. Calculation of salary from attendance records of employees
- Payroll processing and salary sheet generation
- Employee Increment Information
- Loan taking criteria setup
- Loan permissions & amounts fixing
- Payment of Loan installments
- Daily Allowance Setup(Conveyance, Tiffin)



P-TECH ACCOUNTING SYSTEM:

The P-Tech AIS is specially designed depending on the size of the organization where it is being deployed. P- Tech AIS facilitates for the company management, a smooth and unbroken run of Financial Accounting activities.

KEY FEATURES:

- Preparing the Central Chart of Accounts
- Preparing the Chart of Accounts
 - for specific projects
- Sub-Account Creation
- Defines the Fiscal Year
- Defines Cash, Bank,
- Defines Accounts Receivable, Accounts Payable
- Defines Sales, Purchase Accounts
- Defines Bank, Bank Branch, Bank Account
- Information Cheque Book with Cheque Leaf Entry
- Cheques Issued/Received, Honored, Dishonored, Resubmitted and Cancelled/Void Cheque Information and Status.
- Tracking of Bank Transactions
- Tracking of Accounts Receivables
- Tracking of Accounts Payable
- Journal Voucher Entries
- Journal Detail Information
- Account Adjustments
- Fiscal Year Closing
- Journals, Ledgers, Trial Balance, Trading Accounts, Profit & Loss
- Accounts Balance Sheet, Cash Book and Bank Book Statement.



In addition, we are currently developing a complete ERP solution for Textile Sector Companies that will help the customer operate in a much smoother manner.

PRIME TECH PROJECTS WITH FOREIGN CLIENTS:

TC TOURS:

TC Tours is a travel & tour operator solution that provides an out of the box experience for Travel Planners. It's provided by TCI Inc (Canada). The solution is extremely helpful for tour agents who want to plan a tour with TC tours.

Since early 2007 Prime Tech has been working with TCI as its offshore development center and we have contributed towards the satisfaction of many customers. The system is powered by ASP.Net 2.0 and SQL Server 2005.

KEY FEATURES:

- Lead\Client Management
- Vendor Management
- Tour Management
- Task Scheduler
- Message System
- Web Management (CMS)
- Accounting
- Invoicing
- Passenger Management
- Contract Management



TC TOURISM:

TC Tourism is an online content management system for a tourism based company with online transaction process system. This system supports several types of vendors like Accommodation support providers, tourist attractions types, and Restaurants and tour operators. They can create their rooms, attraction tickets, dining menus and multiple tour packages with the help of the software. And the customer can book these facilities on multiple websites where the products come as listings with descriptions and the customer has the facility to pay via credit cards in online transactions.

As mentioned earlier, Prime tech has been working with TCI as its offshore development center. The system is powered by ASP.Net 2.0 and SQL Server 2005.

KEY FEATURES:

- Vendor management
- DMO Management
- User Management
- Message System
- Inventory Management
- Accounting
- Invoicing
- Passenger Management
- Contract Management
- Single admin with multiple websites



DE GOURNAY PRODUCTION AND SUPPLY PROCESS TRACKER:

De Gournay Production and Supply Process Tracker support the company to maintain its orders, sales, inventory, production, and loan and invoice management. The system also helps track the production status of products like wallpapers, fabrics and porcelain.

Since mid 2007, Prime Tech has been working with De Gournay as its development and maintenance center. The system is powered by Classic ASP and SQL Server 2000.

KEY FEATURES:

- Enquiry Management
- User Management
- Invoice Management
- Stock Management
- Order management
- Loan management
- Production Management
- Client Information Management
- And there is an individual system for the china system



We've also created many small and mid level software systems and websites for many different clients.

PRIME TECH CLIENTS:

TRAVEL CURVE INC, ONTARIO, CANADA

Software solution provider

A North America based Company that has been providing tourism based software solutions through the last decade.

Projects with Travel Curve:

- TCTours
- TCTourism

Prime Tech has been working as offshore development and support center since 2007.

DE GOURNAY, LONDON, UK

De Gournay is one of the leading Interior firms of the United Kingdom. Established in 1995, currently they have six outlets in UK, USA, Australia and Russia, with a Production House in China.

Projects with De Gournay:

- De Gournay Production and Supply Process Tracker
- De Gournay Image Database
- De Gournay dynamic website

Prime Tech has developed a supply chain management solution that maintains and tracks their production to supply process. Prime tech has also started working on a new store front solution called the Image Database for De Gournay.

LONDON FLYING SCHOOL, UK

London Flying School (LFS) is a flight training organization approved by the Civil Aviation Authority (CAA) and the Aircraft Owner and Pilot Association (AOPA). LFS provides private pilots' licenses (PPL) for both airplane and helicopter. One can even buy someone a flight experience gift voucher.

Projects with London Flying School:

- Flight scheduling system for student.
- Leave management Solution.

THE WESTIN, BANGLADESH

Westin Hotels & Resorts® (A chain of STARWOOD) redefine efficient service with an effortless style and gracious attitude that ensures a truly unforgettable experience. Every Westin—and there are more than 120, including 30 of the world's finest resorts—is a haven of serenity and a distinctive alternative for those who appreciate a higher standard.

Projects with the Westin:

- Payroll management
- Leave Management system as an add-on with Microsoft Outlook and exchange server 2007.

UP2DATE, DHAKA

A Belgium-based Buying house. They have their marketing offices in UK/Spain/Belgium and production Offices in India/Bangladesh/China.

Projects with Up2Date:

- Buying management
- system HR solution

ZXY-APPAREL BUYING SOLUTIONS LTD, DHAKA

ZXY apparel buying solutions offers complete apparel sourcing solutions with offices in Dhaka, Delhi, Tirupur and Jiaying. This allows ZXY to offer an expansive array of products, taking advantage of strengths, skills, and price advantages offered by each country.

Projects with ZXY:

- Info Track - Buying and production tracking system.

UK –BANGLE TRADING CORPORATION, UK

A UK based VOIP service provider.

Projects with UK –Bangle Trading Corporation: ➤

- Online Store front for selling calling cards.

GREEN MARKETING LIMITED

A Bangladesh based kitchen accessories and doors manufacturer and exporter. Project with Green marketing:

- Dynamic gallery of their products.

E-GENERATION LTD.

A leading IT company in Bangladesh having focus on Software Outsourcing. We are having a relationship as Software consultant with this company.

Project with eGeneration Ltd:

- Picture Box – a web 2.0 solution for managing pictures.

CHANDRA SHIKHITA BEKAR JUBO BAHUMOKHI S.S.L.

A leading co-operative society in Bangladesh. They have some super malls in Chandpur. Project with Chandra Shikhita Bekar Jubo Bohumukhi S S L:

- POS (Point of Sale) for their Super Shops.
- Micro credit Management system.

METRO NET BANGLADSH LIMITED.

MetroNet is the first company in Bangladesh which has installed the fully digital fiber optic based metropolitan data communication network. For both retail and corporate customer's, the network offers instant access to very high bandwidth at greatly reduced set up and running cost.

Project with Metronet Bangladesh Limited: ➤

- Customer complain ticketing system.

BADRUNNESA SWEATER FACTORY.

A sweater manufacture Company situated in dhamrai, Dhaka.

Project with Badrunnesa Sweater Factory:

- Employee Management system with production monitoring.

BANGLALINK

Banglalink entered the Bangladesh telecom industry in February 2005. Orascom Telecom Holding purchased 100% of the shares of Sheba Telecom (Pvt.) Limited ("Sheba") in September 2004 and operate as named Banglalink. OTH operates a GSM network in Bangladesh and provides a range of prepaid and postpaid voice, data and multimedia telecommunications services. As of September, 2009, Banglalink served more than 12 million subscribers. Banglalink estimates that it had a 24.2% market share of total mobile subscribers in Bangladesh.

Project with Banglalink:

- SAF management and Tracking system.
- Provident fund management system.
- BTS management system.

MINISTRY OF WOMEN AND CHILDREN AFFAIRS, BANGLADESH (MOWCA)

The Ministry of Women Affairs was established in 1978, to fulfill government commitments toward women development. In the same year, women sector was for the first time included in the development program providing separate allocation for women sector under the Two Year Development Plan (1978-1980). In 1994, Government of Bangladesh reallocated works and responsibilities of the Ministry, which was renamed Ministry of Women and Children Affairs". Bangladesh is one of the few countries in the world having a separate ministry for women and children.

Project with Mowca:

- www.mowca.gov.bd
- www.plage2.org

KRANTI TRIOFIL LTD. DHAKA

Kranti triofil Ltd. is one of the licensed service providers in Bangladesh to track public and government transport using by GPS AND GPRS.

Project with KTL:

- Live time Vehicle tracking system with the help of Google map.

SIR JOHN WILSON SCHOOL. BARIDHARA, DHAKA

Sir John Wilson is one of the pioneer schools in Bangladesh.

Project with Sir John Wilson School:

- Total school management system.

LOCAL GOVERNMENT ENGINEERING DEPARTMENT (LGED), BANGLADESH

Local government engineering department is one of the major and important department for Bangladesh in rural and urban infrastructure development.

Project with LGED:

- Dynamic Website with Map Management, Road management, Project Management and Personnel management.

BANGLADESH INSTITUTE OF ICT IN DEVELOPMENT (BIID)

Bangladesh Institute of ICT in Development (BIID) is an enterprise engaged in developing ICT enabled products and services to support private, non-government and government initiatives targeted at rural communities in particular and citizens in general in providing them with access to ICTs and ICT enabled information and services.

Project with BIID:

CMS and CRM system for tourism based call center associated with Banglalink.

BANGLADESH OVERSEAS EMPLOYMENT and SERVICES LIMITED (BOESL)

Bangladesh Overseas Employment and Services Limited (BOESL) is only the "State owned" Manpower exporting Company in Bangladesh.

Project with BOESL:

- Dynamic Website Development
- Online Registration Process for Malaysia

OROGENIC RESOURCES (BD) LTD.

Orogenic Group of Companies provide customized solutions through proactive client consultation, leveraging technology to meet clients' needs. They integrate and value-add local technology and expertise with various technologies from strategic alliances worldwide.

Project with Orogenic:

RF Tracker physical and digital archiving management system for Airtel bangladesh.

BGLOBAL

Development of customized software:

Back office coding solution service.

BIZ BANGLA MEDIA

Development of Online Newspaper

LILIENHOJ, DENMARK

Development of Kayak which is a game that track log. This is developed by Ruby on Rails where exist iPhone, Android and Web App.

Here are some of our developed static and dynamic websites links:

Local	International
<p>www.lged.gov.bd www.cityscapebd.com www.canadaeducationbd.com www.pubachaleastwoodcity.co www.lbsbd.com www.bdeconassoc.org www.nomunathefilm.com www.krantitriofil.com www.bonikbarta.com www.ecowoodbd.com www.duedaa.org www.masihmuhith.com</p>	<p>www.travelcurve.com www.degournay.com www.degournay.net www.buymypet.com.au www.bookyourdj.com.au www.aieus.com www.web4talk.com www.greatadventuretours.com www.helpforaddiction.net www.supportforptsd.com www.mytriptoecuador.com www.gatitravel.com www.windsorunder17hockey.com www.winscorewin.com</p>

FINALE

We appreciate your time in reviewing the information we have provided. We hope you will come to the conclusion that Prime Tech is a great firm to work with.

We strongly believe that the customer is the reason for our existence and quality is what they value most. Consequently, we have worked to create a very high quality software development firm.

We are keen to have an opportunity to work with you!

Please visit us at www.primetechbd.com for more information.